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EDILTECO GROUP: A GLOBAL INNOVATION PARTNER

Founded in Italy in 1981, Edilteco has become one of the leading international names in designing, producing and marketing innovative solutions for improving the energy and acoustic performance of buildings. From our Italian headquarters, we consistently develop innovative technologies for sustainable construction and thermal insulation systems that meet international standards.

Emanuele Stabellini – Marketing Manager, Edilteco S.p.A.

A history of success and international collaborations

Edilteco boasts a rich history of innovation and achievements. Over the years, we have established a network of global partners to introduce our solutions to new markets and adapt them to specific local needs. **Our international expansion began in 1998** with our first long-standing partner, **Tekto** in Greece, which now produces Politerm® Blu and pre-mixes with two dedicated plants, Politerm Evolution and Drymix Plant. The trust and collaboration with Tekto paved the way for further growth across Europe and nearby markets, strengthening Edilteco's presence in the Mediterranean.

Our network then extended into key regions like Latin America. Our partner in Argentina, **Estisol**, is a significant example of strategic and technological collaboration: they not only produce Politerm Blu but also pre-mixes and ECAP, our prefabricated thermal insulation panels, tailored to meet the needs of the South American market.

In Europe, **EnergyStore** has covered the UK and Irish markets since 2017, with four Politerm Blu production centres, demonstrating the efficiency and adaptability of our plants to meet a growing demand for insulation products. Our collaboration with **Dyo** in Turkey, initiated in 2016, represents another example of productive synergy: Dyo produces pre-mixes like Isolteco® and Protherm Light®, our lightweight certified plaster for passive fire protection, meeting the needs of the Turkish market.

Most recently, in 2022, we welcomed a **Saudi Arabian company** to our partnership network, which is taking on significant challenges in major government projects currently under way. This partner has chosen the advanced technology of Politerm Evolution and ECAP, adapting production to meet the sustainability and quality standards required by the Saudi construction industry. Their involvement in strategic projects demonstrates Edilteco's ability to provide certified, competitive and flexible solutions to meet ambitious goals.

Advanced technologies for sustainable construction

Our range of plants is designed to offer complete and flexible solutions. Key Edilteco technologies include:

- **Politerm Evolution**: this plant is specifically designed for the production of Politerm Blu, our flagship thermal insulation product. The plant enables EPS beads to be uniformly treated with the E.I.A. (Edilteco Insulating Additive), ensuring a high-quality, homogeneous product. Once treated, the beads are bagged and ready for distribution.
- **Drymix Plant**: this technology allows the production of a diversified range of pre-mixes. With Drymix Plant it is possible to produce a comprehensive array of thermal insulating plasters (such as Isolteco), ready-to-use subfloors and screeds (such as Isolcap®), and specific plasters for passive fire protection (such as Protherm Light). The versatility of Drymix offers a broad selection of products to meet various construction and protection needs.
- **ECAP Plant**: the ECAP plant is designed for the production of ECAP thermal insulating boards, ideal for creating insulated façades efficiently and to a high standard. With this plant, the first coating layer and mesh are pre-applied to the panel, which is then punched to ensure adhesion. The ECAP boards are then dried, packaged and ready for sale, providing an easy-to-use, “trouble-free” solution.

Global support for our partners

Beyond the quality of our plants, **Edilteco stands out for the attention it pays to its partners**. Our technicians travel worldwide to provide support during production start-up and market assistance, offering **personalized guidance on application methods and adapting solutions to local requirements**. Our technical expertise is backed by a multilingual sales office with professionals fluent in Italian, English, French, German, Spanish and Russian. This team provides partners with **valuable advice to boost market presence** and generate interest in Edilteco products.

An opportunity for your market

With a global network of partners and extensive experience in thermal insulation technologies, Edilteco is ready to support new clients in their journey of growth and innovation. **Partnering with Edilteco means joining an exclusive network**, accessing advanced technologies like the Politerm Evolution, Drymix or ECAP plants, and **being part of a shared vision for sustainable development** . Our plants are designed to integrate into large projects, delivering production quality and flexibility while maintaining competitive costs.

A potential partnership would allow proven and reliable solutions to be introduced in your market, customized to local needs with Edilteco’s technical and strategic support. Joining our network means sharing in Edilteco’s experience and innovation.